

 **FAIRLIGHT**

# **STRAEL 3.0**

## **EU, USA & REST OF THE WORLD**

Prices effective from June 16th 2021

**FIT  
FUNCTION  
FORM**

# PRICING - EU, USA & REST OF THE WORLD

All prices exclude VAT.

## NON EU, USA & INTERNATIONAL - TAXES & CUSTOMS DUTIES

Customers will pay excluding UK VAT @ 20%.

Therefore all the prices in this document exclude VAT.

All International customers will then be subject to local taxes and import duties when the goods arrive into your respective countries.

Our shipping partner for international shipments is DHL and they will contact you directly once the consignment arrives at customs in your country.

## EU – TAXES & CUSTOMS DUTIES

EU Duty – The Strael 3.0 is made in Taiwan (full bikes are assembled in the UK) so therefore does not fall within the UK/EU free trade agreement. The Strael 3.0 incurs duty at the following rates: frameset = 4.0%, full builds = 14.0%

When the bike has shipped, DHL (our shipping partner) will send you an Import Invoice for Customs Duty, VAT and Fees. You will need to pay this in order to release and ship your Fairlight.

- Customs Duty @ 4% for framesets and 14% for full bikes.
- VAT is dependent on your country. It ranges from 19% in Germany to 27% in Hungary.
- Fees: DHL charge a 'Disbursement Fee' to handle the customs arrangements. This differs with country but is typically between 10 and 15 Euros.

Worked example:

Example Calculation of overall cost for customer with country 21% VAT Rate:

Bicycle Cost (excluding VAT) .e.g. Strael frameset – £1,082.50

Shipping – £55

Total Charged by Fairlight – **£1,137.50**

Customs/Duty Costs – Recovered by DHL

Duty @4% = £43.30

VAT @21% = £236.42

Disbursement Fee = approx £15

Total Duty, VAT & Fees = **£294.72**

Overall Total Including Shipping = **£1,432.22**

# 2021 SUPPLY CHAIN

Due to the CoronaVirus pandemic, the bicycle industry is experiencing unprecedented demand for products. Lead times for all parts are extremely long and in light of this we have planned ahead as far as possible to ensure we have a good supply of product through 2021/22.

## **Possible spec updates**

In the event of unforeseen delays, or supply chain issues outside of our control, we reserve the right to make spec changes to alternative components of the same value. We will of course do our best to inform any affected customers of these changes.

# FRAMESET



## FRAMESET

SRP	£1,082.50
<b>Frame &amp; Fork</b>	
Frame	Fairlight Strael 3.0 853
Fork	Fairlight Anraed 3.0 Disc Carbon Tapered Steerer
Headset	Not included as standard - see below options
Seatclamp	Anodized Black Seatclamp with Threaded Insert
Axles	Fairlight 142x12mm Rear, Fairlight 100x12mm Front
Cable Guide	Fairlight 3D Print Cable Guide - 1x or 2x
<b>Dimensions</b>	
Headset	Upper - 44mm 1.1/8 Lower - 44mm 1.5
Front Derailleur	28.6mm Band On (Not Included)
Bottom Bracket	68mm Threaded English Cups (Not Included)
Seat Post	27.2mm (Not Included)
Hub Width	100x12mm Front, 142x12mm Rear
<b>Add On Options</b>	
<b>Headset &amp; Seatclamp - Fitted</b>	
FSA ITA Headset	£25
Hope Headset & Hope Seatclamp	£66.67
Chris King Headset & Hope Seatclamp	£137.50
<b>Bottle Cages &amp; Adventure Cages</b>	
King Cage Iris Bottle Cage	£18.33
<b>Dynamo Lighting Kits - Fitted</b>	
Son Front Light kit	£208.33
Son Front and Rear light Kit	£291.67

# SHIMANO BUILDS

	<b>105 R7000</b>	<b>ULTEGRA</b>	<b>ULTEGRA DI2</b>
<b>SRP</b>	<b>£1,999.17</b>	<b>£2,415.83</b>	<b>£3,165.83</b>
<b>Frame &amp; Fork</b>			
<b>Frame</b>	Fairlight Strael 3.0 All Season Road	Fairlight Strael 3.0 All Season Road	Fairlight Strael 3.0 All Season Road
<b>Fork</b>	Fairlight Anraed 3.0 Disc Carbon Tapered Steerer	Fairlight Anraed 3.0 Disc Carbon Tapered Steerer	Fairlight Anraed 3.0 Disc Carbon Tapered Steerer
<b>Headset</b>	FSA Orbit ITA	FSA Orbit ITA	FSA Orbit ITA
<b>Seatclamp</b>	Anodized Black Seat clamp with Threaded Insert	Anodized Black Seat clamp with Threaded Insert	Anodized Black Seat clamp with Threaded Insert
<b>Axles</b>	Fairlight 142x12mm Rear, Fairlight 100x12mm Front	Fairlight 142x12mm Rear, Fairlight 100x12mm Front	Fairlight 142x12mm Rear, Fairlight 100x12mm Front
<b>Groupset</b>			
<b>Chainset</b>	Shimano 105 R7000 50:34	Shimano Ultegra R8000 50:34	Shimano Ultegra R8000 50:34
<b>Rear Derailleur</b>	Shimano 105 R7000 Gs	Shimano Ultegra R8000 Gs	Shimano Ultegra Di2 R8050 Gs
<b>Front Derailleur</b>	Shimano 105 R7000 Band-On	Shimano Ultegra R8000 Band-On	Shimano Ultegra R8050 Braze-On with Adaptor
<b>Shifters</b>	Shimano R7000 Hydro Shifters	Shimano Ultegra STR8020 Hydro Shifters	Shimano Ultegra Di2 STR8070 Hydro Shifters
<b>Cassette</b>	Shimano 105 R7000 11 Speed 11-34T	Shimano Ultegra R8000 11 Speed 11-34T	Shimano Ultegra R8000 11 Speed 11-34T
<b>Bottom Bracket</b>	Shimano RS500	Shimano Ultegra Bottom Bracket Cups 68mm	Shimano Ultegra Bottom Bracket Cups 68mm
<b>Wheels &amp; Brakes</b>			
<b>Wheelset</b>	Fulcrum Racing 7 DB	Hunt 4 Season Disc 24/24	Hunt 4 Season Disc 24/24
<b>Tyres</b>	Continental Gatorskin 700 x 28C	Continental Gp5000 700 x 28C	Continental GP5000 700 x 28C
<b> Tubes</b>	Continental Race 700 x 28-32C	Continental Race 700 x 28-32C	Continental Race 700 x 28-32C
<b>Brakes</b>	Shimano 105 R7000 Hydro Flat Mount Calipers	Shimano BR8070 Hydro Flat Mount Calipers	Shimano BR8070 Hydro Flat Mount Calipers
<b>Rotors</b>	Shimano SM-RT81 Ice-Tech Centre-Lock 160mm F&R	Shimano Ultegra SMRT800 C/Lock 160mm F&R	Shimano Ultegra SMRT800 C/Lock 160mm F&R
<b>Finishing Kit</b>			
<b>Handlebar</b>	FSA Vero Compact	FSA Gossamer Compact	FSA Gossamer Compact
<b>Seat Post</b>	FSA Gossamer 27.2mm	FSA SI-K Carbon 27.2mm	FSA SI-K Carbon 27.2mm
<b>Stem</b>	FSA Omega	FSA Energy	FSA Energy
<b>Handlebar Tape</b>	Pro Pu SI Black Tape	Pro Pu SI Black Tape	Pro Pu SI Black Tape
<b>Saddle</b>	Fabric Scoop Shallow Elite - Black/Black	Fabric Scoop Shallow Elite - Black/Black	Fabric Scoop Shallow Elite - Black/Black
<b>Pedals</b>	Not Included	Not Included	Not Included
<b>Upgrade Options</b>			
<b>Headset &amp; Seat clamp Upgrade</b>			
<b>Hope Headset &amp; Hope Seat clamp</b>	£54.17	£54.17	£54.17
<b>Chris King Headset &amp; Hope Seat clamp</b>	£116.67	£116.67	£116.17
<b>Wheel Upgrades</b>			
<b>Hunt 4 Season Disc</b>	£125	N/A - Standard Spec	N/A - Standard Spec
<b>Hope 20Five-Rs4-32/32- Black</b>	£166.67	£83.33	£83.33
<b>Hope 20Five-Rs4-32/32- All other colours</b>	£208.33	£125	£125
<b>Hope 20 Five RS4 with Son Deluxe Dynamo - 32/32 - Black only</b>	£312.50	£229.17	£229.17
<b>Hunt Carbon 33 Aero Disc</b>	£562.50	£500	£500
<b>Hunt Carbon 30 Gravel Disc</b>	£562.50	£500	£500
<b>Tyres</b>			
<b>Conti Gp 5000 (28mm)</b>	£33.33	N/A - Standard Spec	N/A - Standard Spec
<b>Conti Gp 4 Season (28mm or 32mm)</b>	£33.33	£0	£0
<b>Conti Gp 5000 Tubeless Compatible (supplied with tubes fitted)</b>	£41.67	£8.33	£8.33
<b>Dynamo Lighting Kits - Fitted</b>			
<b>Son Front Light kit</b>	£208.33	£208.33	£208.33
<b>Son Front and Rear light Kit</b>	£291.67	£291.67	£291.67
<b>Bottle Cages</b>			
<b>King Cage Iris Bottle Cage</b>	£18.33	£18.33	£18.33

# SHIPPING

We ship internationally with DHL. Estimated costs are dependent on shipping zone. All of the costs are exclusive of VAT.

Western Europe: Bike £130, Frame £55 (ex VAT)

Central, Eastern, Southern Europe: Bike £150, Frame £60 (ex VAT)

Iceland: Bike £285 Frame £135 (ex VAT)

USA: Bike £260 Frame £105 (ex VAT)

Canada: Bike £300, Frame £130 (ex VAT)

Australia / New Zealand / South East Asia: Bike £420, Frame £165 (ex VAT)

If you are unsure whether we are able ship to your country then please contact us by email at [mail@fairlightcycles.com](mailto:mail@fairlightcycles.com)

## **Shipping Payment**

Shipping cost is added to your order after you have placed your deposit.